

MIDWEST MATTERS



General Manager Notes

TWAS THE NIGHT BEFORE CHRISTMAS

It was the night before Christmas and all through Midwest, everyone was relaxing; it was time for a rest! Children's stockings were hung on every chimney it seems, with hopes that St Nicolas would fulfill all their dreams! Parents were resting... it had been a long year.

They were praying for good health and for success in the upcoming year! Our Agents books were soon closing, and new year's goals have been set. This year's production was over, and expectations were met!

When suddenly out on the street there arose such a clatter, we dashed to our windows to see what's the matter. We pulled back the curtains so to have a clear sight, as we all peered through the glass and into the night.

The moon was so full and gave off such a glow, It outshined the streetlight on the road down below. Down on the corner was a cherry red ride, A 1950 pickup with a painted sleigh on its side.

In the rear box was a bag that was bound at the top, I could see the driver was anxious for having to stop. The engine was smoking, he had come to a stall. In his hand was a cell phone, he was making a call.

Suddenly, ...out of the darkness they came, and he whistled and shouted and called them by name. "Now Dasher! Now Dancer! Now Prancer and Vixen!" "On Comet! On Cupid! On Donner and Blitzen!"

On his face was a smile, he was no longer nervous. To his rescue had come, his personal Road Service! The old truck began moving and then it started to rise, then in a flash it flew up off into the skies.

As amazed as I was, I started to hear what could only be described as hooves of reindeer! Then, startled I turned as I heard a strange sound, the pickup's old driver was there turning around.

He wore a red leather coat and heavy boots that were black. In his hand from the pickup, he carried the sack. His eyes, they were timeless, and I could tell he was wise. When he smiled, I saw kindness in spite of his size.

He had a long beard that was white as the snow, and in his mouth was a pipe with a cherry red glow. Relax he then told me, "you'll not have a claim, this old pipe, ...well it's magic and carries no flame!"

He then told me he was aware of the fear we all carry, he assured me we'll be fine, and our future is merry! Good health is a blessing he said pounding his chest. Place your trust in each other and the Lord for the rest!

He gave me a smile, then turned back to his chore. He was leaving gifts in the stockings and presents on the floor. Then he turned around smiling, and just faded away, but I could feel in my heart his message would stay.

There is no policy that can protect from all harm but having faith and trust in each other can reduce our alarm. So, I trust in his message to me on that night... Merry Christmas to all and to all a Good Night!

Thank you everyone for all that you do! Please have a safe and blessed Merry Christmas!

Jeff

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January Birthdays

Sandra Johnson January 9
Clayton Schmitz January 15
Mario Lopez January 19
Nicole Tonjes January 20

Amanda Fritch January 26
Greg Frank January 26
Jeff Kindel January 31

January Anniversaries

We would like to recognize the following agents who began their career with FUMA in January

Nicole Schaller began her career on January 1, 2011...13 Years Service
Hilary Christian began her career on January 1, 2014...10 Years Service
Danielle Benash began her career on January 1, 2023...1 Year Service
Shannon Schibi began her career on January 1, 2023...1 Year Service

JANUARY 9-10: FUMA FFL
MEETING AT THE BLUEMONT
HOTEL, MANHATTAN, KS



AGENT NEWS



CHRISTMAS ESCAPE ROOM FUN!



SARA SWACKHAMERS BOWLING TEAM SHE COACHES WON THE JAGUAR BOWLING TOURNAMENT.



LAVELLE MCFARLAND RECEIVED THE LINCOLN CHAMBER AMBASSADOR OF THE YEAR AWARD.

We want your
photo here

We want to be able to highlight all the great works of our agents. Please submit any photos of things you have done throughout the month to be highlighted with our agent news to wjurgens@fumainsurance.com

From the Hub

CLOSING OUT THE YEAR AT THE HUB

WOWEE – ANOTHER YEAR IS ALMOST IN THE BOOKS. IT'S BEEN QUITE AN EVENTFUL YEAR! TOP STORIES OVER THE LAST YEAR: KATHY IS STILL IN RECOVERY WITH HER BATTLE WITH CANCER. WE ARE LOOKING TO THE FIRST QUARTER TO WELCOME HER BACK.

WE ADDED A COUPLE OF ADDITIONAL OFFICE MATES. WENDY JURGENS AND REGAN DORCEY - BOTH ARE BRIGHT ADDITIONS TO OUR CREW. BE SURE TO MAKE YOURSELVES AWARE OF WHAT ASSISTANCE THEY CAN OFFER. SURE TO BUILD YOUR BUSINESSES.

WE ARE STARTING OUR 6TH YEAR HERE AT THE 8251 NORTHWOODS LOCATION. WOW, IT DOESN'T SEEM THAT LONG AGO.

OUR LONG TERM FEDEX GUY RETIRED. 😊 WE REALLY LIKED HIM.

WE CONTINUED TO WORK ON BUILDING OUR RELATIONSHIPS WITH OUR CARRIERS. WE ARE LUCKY TO HAVE SUCH A WIDE ARRAY OF CARRIERS TO WORK WITH. LOTS OF SUCCESS STORIES OVER THE YEAR.

WE APPRECIATE WORKING WITH EACH OF YOU AND WE'RE LOOKING FORWARD TO 2024.

HAPPY HOLIDAYS FROM THE HUB



LACEY LANGE'S NEW OFFICE SIGNS



Brandon Spevacek's new sign

Always Be Branding "ABB"

SINCE WE MADE THE DECISION TO BRING WENDY JURGENS ON AS YOUR REGIONAL MARKETING MANAGER, SHE HAS BEEN EXTREMELY BUSY PROVIDING EACH OF YOU MANY DIFFERENT RESOURCES TO GROW YOUR BUSINESS. AT OUR UPCOMING STATE FARMERS UNION CONVENTIONS, SHE WILL BE SHARING MANY OF THOSE EARLY SUCCESS STORIES AS WELL AS MANY MORE NEW AND EXCITING THINGS WE ARE WORKING ON FOR THE BENEFIT OF ALL.

OVER THE NEXT WEEKS WE WILL BE WORKING ON SEVERAL ITEMS, ALL WITH THE END GOAL OF BUILDING 1 CONSISTENT UNIFIED BRAND WHICH IS FARMERS UNION MIDWEST AGENCY. THIS BRAND BUILDING WILL BENEFIT ALL LOCATIONS AND ALL PRODUCERS WITH ADDITIONAL OPPORTUNITIES TO GROW OUR MUTUAL BUSINESS TOGETHER. WHETHER YOU USE FACEBOOK OR NOT, WHETHER YOU HAVE A WEBSITE OR NOT, OUR GOAL IS TO PROVIDE RESOURCES THAT WILL BENEFIT EACH OF OUR MUTUAL CUSTOMERS, PROSPECTS, COMMUNITIES, AND PRODUCERS.

WE HAVE BEEN WORKING WITH MANY OF YOU ALREADY TO BRING YOUR VARIOUS ITEMS INTO COMPLIANCE WITH OUR NEW GUIDELINES BE IT BUSINESS CARDS OR OFFICE SIGNAGE, OR ANYTHING IN BETWEEN. AND WE WILL CONTINUE TO WATCH FOR AND MONITOR OTHER OPPORTUNITIES TO COMMUNICATE DIRECTLY WITH YOU INDIVIDUALLY ON ANY NEEDS WE MAY BE AWARE OF THAT NEED TO BE ADDRESSED.

I WOULD ENCOURAGE YOU AS WE CLOSE OUT 2023 TO CONTACT WENDY JURGENS AT WJURGENS@FUMAINSURANCE.COM, OR CALL HER AT 402-806-0013 ANYTIME BEFORE YOU PLACE THAT NEW AD, ORDER YOUR 2024 CALENDARS, ORDER NEW BUSINESS CARDS, AND ANYTHING ELSE WHERE THE FARMERS UNION MIDWEST AGENCY BRAND WILL BE OR SHOULD BE USED. SHE CAN PROVIDE YOU WITH MANY OF THESE ITEMS ALREADY WITH APPROVED BRANDING OR GIVE YOU THE NECESSARY ITEMS THAT ARE APPROVED TO PROVIDE TO YOUR LOCAL VENDOR TO PROVIDE THESE FOR YOU AS WELL.

TOGETHER WITH 1 CONSISTENT UNIFIED BRAND, WE WILL BE ABLE TO MAINTAIN OUR CURRENT BOOK OF BUSINESS AND EVEN GROW DURING THIS UNPRECEDENTED TIME WITH A MESSAGE OF STRENGTH BY LETTING ALL OF OUR CUSTOMERS AND PROSPECTIVE BUYERS ACROSS KANSAS AND NEBRASKA KNOW THAT YOU AS A FARMERS UNION MIDWEST AGENCY AGENT ARE HERE TO PROVIDE THE ANSWERS AND INFORMATION THEY NEED TO HAVE ON A TIMELY BASIS WHICH IS A KEY PART OF OUR MISSION AND VISION!

TERRY KIRBY

MANAGER NOTES

Why Senior Citizens Should Have Accident Insurance

Accidents can happen to anyone, regardless of age. However, senior citizens are more vulnerable to accidents due to factors such as decreased mobility, weakened bones, and age-related health conditions. That is why it is crucial for senior citizens to have accident insurance to protect themselves and their financial well-being. Here are some compelling reasons why senior citizens should consider getting accident insurance:

1. **Financial Protection:** Accidents can result in unexpected medical expenses, rehabilitation costs, and even loss of income due to temporary or permanent disability. Accident insurance provides financial protection by covering these expenses, ensuring that senior citizens can receive the necessary medical treatment without worrying about the financial burden.

2. **Supplemental Coverage:** While Medicare provides health insurance coverage for senior citizens, it may not cover all accident-related expenses. Accident insurance can function as a supplemental coverage, filling in the gaps left by Medicare and providing additional benefits specifically tailored to accidents, such as coverage for ambulance services, emergency room visits, and specialized treatments.

3. **Peace of Mind:** Having accident insurance gives senior citizens and their families peace of mind. They can rest assured, knowing that they are protected in case of an accident and that they won't have to bear the financial consequences alone. This peace of mind allows senior citizens to enjoy their golden years without constantly worrying about the potential financial impact of an accident.

4. **Lifetime Coverage:** Many accident insurance policies offer lifetime coverage, meaning that senior citizens can continue to be protected even as they age. This is particularly important as the risk of accidents tends to increase with age. Having lifetime coverage ensures that senior citizens are always prepared for unexpected accidents and their associated costs.

In conclusion, accident insurance is essential for senior citizens as it provides financial protection, supplemental coverage, peace of mind, access to quality healthcare, and lifetime coverage. By having accident insurance, senior citizens can enjoy their retirement years with confidence, knowing that they are protected in case of an accident. It is never too late to invest in accident insurance and prioritize one's well-being and financial security. FUMA has fantastic accident policies available for individuals, families or as an employee benefit.

Kevin Harrington

New Policies Added In November

Mark Kavan	19	Tye Johnson	4
Curtis Hinrics	17	Brandon Spevacek	3
Jack Olson	17	Dustin Ford	3
Yvonne Guy	17	Hanna Hertzog	3
Zach Teske	17	Jay Obermiller	3
Pam Caba	12	Jennifer Larabee	3
Jason Ortman	10	Krystal Lind	3
Jeff Kindle	10	Matt Anderson	3
Danielle Benash	8	Todd Whitehill	3
Haley Helzer	8	Travis McCarter	3
Mario Lopez	8	Trina Smith	3
Brian Koch	7	Jennifer Edwards	2
Kyle Wade	7	Ken Troost	2
Roy McCoy	7	Kris Narvaez	2
Ryan Scheetz	7	Lacey Lange	2
Shannon Schibi	7	Vicky Elliott	2
Staci Foreman	7	Jerry Nolte	1
Lavelle McFarland	6	Jim Gierhan	1
Tom Clark	6	Nicole Faulconer	1
Andy Hopper	5	Nicole Schaller	1
Jacob Irvin	5	Nicole Tonjes	1
Nicole Johnson	5	Clayton Schmitz	0
Samantha Almquist	5	David Snyder	0
Tommy Velasquez	5	Greg Frank	0
Amber Conway	4	Hilary Christian	0
Brian West	4	Jason Frazier	0
Lillian Fritch	4	Richard Boxum	0
Randy Mader	4	Ron Clark	0
Stacey Addison	4	Sara Swackhamer	0
Steve Yearout	4		

Totals 295



2024 Farmers Union Agencies Summit Contest

Secrets Papagayo Costa Rica

November Update All Agents

TOTAL POINTS

Tye Johnson	54160	Nicole Johnson	12233
Pam Caba	47480	Amber Conway	11801
Mark Kavan	42531	Hanna Hertzig	11127
Jeff Kindel	39506	Clayton Schmitz	10941
Andy Hopper	38075	Ken Troost	10128
Yvonne Guy	30551	Dustin Ford	8893
Zach Teske	27017	Jennifer Edwards	8847
Lil Fritch	25598	Jacob Irvin	8485
Brian Koch	25291	Vicky Elliott	8180
Jay Obermiller	23726	Jerry Nolte	7820
Matt Anderson	22745	Todd Whitehill	7730
Lavelle McFarland	20816	Krystal Lind	7651
Nicole Tonjes	20564	Staci Foreman	7139
Greg Frank	18805	Stacey Addison	6530
Tom Clark	18195	Jason Frazier	5403
Haley Helzer	17766	Jim Gierhan	5519
Brandon Spevacek	17681	David Snyder	4605
Kyle Wade	15679	Sara Swackhamer	4487
Jason Ortman	15279	Randy Mader	4310
Jack Olson	14341	Richard Boxum	4204
Nicole Faulconer	13893	Curtis Hinrichs	4147
Tommy Velasquez	13774	Bryan West	4101
Kris Narvaez	13193	Nicole Schaller	3226

TOP FINANCIAL SERVICES AGENT

(Top 20 Shown)

Hilary Christian	51450
Andy Hopper	26333
Nicole Tonjes	24123
Jack Olson	17541
Roy McCoy	15720
Amanda Fritch	11683
Jason Ortman	9710
Matt Anderson	9123
Brian West	8243
Vicky Elliott	7903
Ryan Scheetz	7797
Jason Frazier	6785
Amber Conway	6764
Curtis Hinrichs	6027
Yvonne Guy	5712
Pam Caba	5628
Krystal Lind	5041
Dustin Ford	4965
Tom Clark	4913
Jay Obermiller	4904

TOP NEW AGENT

Danielle Benash	133058
Krystal Lind	109428
Staci Foreman	99563
Shannon Schibi	93810
Dustin Ford	92580
Jennifer Edwards	92516
Samantha Almquist	89056
Tommy Velasquez	85965
Jacob Irvin	62907
Lavelle McFarland	57481
Trina Smith	34559
Travis McCarter	20277
Lacey Lange	5414

FUMA COMMERCIAL CLUB

Ryan Scheetz	296954
Yvonne Guy	252370
Kyle Wade	160768
Pam Caba	102017
Andy Hopper	91284
Tommy Velasquez	13240

(ELIGIBLE)

SUMMIT CROP GROUP

Mark Kavan	109
Clayton Schmitz	49
Lillian Fritch	31
Brian Koch	19
Stacey Addison	17
Randy Mader	13
Jim Gierhan	11
Jerry Nolte	10
Tom Clark	6
Amber Conway	6
Jeff Kindle	2
Jason Ortman	2

Agent New Premium for November

(Agent New Premium all companies from EPIC)

New Premium Property & Casualty Lines

Kyle Wade	70,976	Jack Olson	16,810	Stacey Addison	6,655	Staci Foreman	2,303
Ryan Scheetz	59,947	Trina Smith	15,958	Travis McCarter	6,586	Richard Boxum	2,073
Yvonne Guy	42,686	Tommy Velasquez	15,161	Jay Obermiller	6,366	Lacey Lange	1,509
Zach Teske	35,103	Hanna Hertzog	14,471	Jennifer Edwards	6,173	Hilary Christian	1,293
Mark Kavan	32,885	Danielle Benash	12,708	Steve Yearout	6,046	Jim Gierhan	1,252
Jeff Kindle	27,880	Tye Johnson	12,004	Clayton Schmitz	6,025	Jason Frazier	1,122
Pam Caba	27,003	Shannon Schibi	11,453	Nicole Johnson	5,889	Nicole Schaller	498
Haley Helzer	23,621	Dustin Ford	11,277	Brandon Spevacek	5,813	Brian West	366
Matt Anderson	23,397	Todd Whitehill	11,152	Krystal Lind	5,292	David Snyder	0
Samantha Almquist	23,240	Lillian Fritch	10,482	Nicole Tonjes	4,814	Ron Clark	0
Andy Hopper	21,897	Jason Ortman	8,903	Roy McCoy	3,752		
Tom Clark	21,856	Jacob Irvin	8,802	Sara Swackhamer	3,532		
Curtis Hinrichs	21,780	Vicky Elliott	8,384	Randy Mader	3,338		
Brian Koch	20,005	Mario Lopez	7,345	Greg Frank	3,007		
Lavelle McFarland	19,379	Kris Narvaez	7,060	Jerry Nolte	2,855		
Nicole Faulconer	18,438	Ken Troost	6,668	Amber Conway	2,570		

New Premium Financial Services

Roy McCoy	537,973	Greg Frank	Lillian Fritch	Jason Ortman
Brian West	200,000	Haley Helzer	Mario Lopez	Steve Yearout
Amber Conway	5,806	Hanna Hertzog	Mark Kavan	Todd Whitehill
Tom Clark	3,295	Hilary Christian	Nicole Faulconer	Brian Koch
Yvonne Guy	2,920	Janel Moore	Nicole Johnson	Tommy Velasquez
Staci Foreman	2,802	Jacob Irvin	Nicole Schaller	Tye Johnson
Kyle Wade	2,780	Jay Obermiller	Nicole Tonjes	Vicky Elliott
Danielle Benash	2,287	Jeff Kindle	Clayton Schmitz	Yvonne Guy
Jason Ortman	1,416	Jennifer Larabee	Randy Mader	Trina Smith
Pam Caba	1,186	Jerry Nolte	Richard Boxum	Lacey Lange
Krystal Lind	957	Jim Gierhan	Ron Clark	
Jennifer Larabee	564	Ken Troost	Brandon Spevacek	
Lavelle McFarland	364	Kris Narvaez	Samantha Almquist	
Curtis Hinrichs	342	Krystal Lind	Sara Swackhamer	
Zach Teske	273	David Snyder	Shannon Schibi	
Pam Caba		Andy Hopper	Stacey Addison	

FUMA Production

FARMERS UNION

AGENT	PREMIUM
Matt Anderson	81,729
Mark Kavan	75,830
Pam Caba	72,594
Jeff Kindel	67,754
Tye Johnson	51,842
Ryan Scheetz	50,589
Haley Helzer	50,017
Andy Hopper	44,331
Jack Olson	41,547
Danielle Benash	41,171
Lil Fritch	39,472
Nicole Tonjes	35,750
Greg Frank	27,868
Jason Ortman	27,687
Jerry Nolte	26,249
Brandon Spevacek	23,004
Ken Troost	21,507
Lavelle McFarland	20,455
Brian Koch	19,394
Kyle Wade	19,158

AMERICAN MODERN

AGENT	TOTALS
Yvonne Guy	15,112
Pam Caba	12,634
Tom Clark	9,955
Trina Smith	9,302
Curtis Hinrichs	7,708
Todd Whitehill	6,845
Mark Kavan	6,759
Lil Fritch	6,726
Danielle Benash	6,250
Vicky Elliott	5,875
Jay Obermiller	5,620
Jason Ortman	5,493
Travis McCarter	4,670
Sara Swackhamer	4,635
Nicole Faulconer	4,201

NATIONWIDE

AGENT	TOTALS
Ryan Scheetz	31,986
Tommy Velasquez	26,875
Brian Koch	21,784
Amber Conway	21,534
Curtis Hinrichs	18,930
Kyle Wade	17,487
Andy Hopper	16,993
Krystal Lind	14,370
Jay Obermiller	12,186
Jennifer Edwards	9,144
Shannon Schibi	8,691
Samantha Almquist	8,277
Staci Foreman	8,178
Dustin Ford	7,001
Mark Kavan	6,792

BATTLE CREEK

AGENT	TOTAL
Brian Koch	33,056
Jay Obermiller	17,991
Kyle Wade	13,245
Jack Olson	12,854
Lillian Fritch	12,254
Clayton Schmitz	11,776
Curtis Hinrichs	11,733
Amber Conway	10,789
Mark Kavan	10,046
Tye Johnson	9,207
Sara Swackhamer	8,049
Jason Ortman	7,013
Nicole Johnson	5,673
Nicole Tonjes	4,159
Vicky Elliott	3,850

KANSAS MUTUAL

AGENT	TOTALS
Brandon Spevacek	23,286
Jeff Kindel	21,774
Kris Narvaez	18,828
Steve Yearout	17,053
Samantha Almquist	13,287
Zach Teske	11,857
Jennifer Edwards	7,476
Stacey Addison	7,242
Jason Ortman	6,945
Haley Helzer	5,625

ENCOMPASS

AGENT	TOTALS
Lavelle McFarland	21,200
Mark Kavan	21,010
Travis McCarter	6,330
Kyle Wade	5,167
Brian Koch	4,281

SAFECO

AGENT	TOTALS
Brandon Spevacek	25,319
Zach Teske	15,747
Jim Gierhan	10,532
Yvonne Guy	9,687
Jason Frazier	8,400
Krystal Lind	8,032
Samantha Almquist	7,453
Nicole Faulconer	7,213
Jacob Irvin	6,119
Shannon Schibi	5,918
Dustin Ford	5,582
Stacey Addison	5,542
Hanna Hertzog	5,439
Kyle Wade	5,057
Tom Clark	4,709

PROGRESSIVE

AGENT	TOTALS
Ryan Scheetz	95,003
Tye Johnson	55,895
Zach Teske	54,656
Yvonne Guy	46,033
Nicole Faulconer	38,498
Mark Kavan	35,993
Jack Olson	30,131
Lil Fritch	28,163
Stacey Addison	27,561
Lavelle McFarland	25,723
Andy Hopper	24,351
Danielle Benash	22,187
Pam Caba	20,334
Kris Narvaez	20,216
Steve Yearout	20,099
Jennifer Edwards	19,967
Curtis Hinrichs	19,872
Jason Frazier	18,521
Haley Helzer	18,318
Clayton Schmitz	18,176

FUMA Production

TRAVELERS PERSONAL LINES

AGENT	ALL LINES
Zach Teske	10,524
Yvonne Guy	73,060
Dustin Ford	46,620
Tom Clark	43,769
Ryan Scheetz	33,548
Krystal Lind	33,369
Nicole Faulconer	32,009
Shannon Schibi	30,654
Jeff Kindel	29,940
Samantha Almquist	27,354
Haley Helzer	18,604
Stacey Addison	18,390
Roy McCoy	17,307
Jason Frazier	17,218
Todd Whitehill	17,136
Brandon Spevacek	16,517
Hanna Hertzog	16,000
Randy Mader	15,487
Jennifer Edwards	14,975
Jacob Irvin	14,314
(From EPIC)	

TRAVELERS COMMERCIAL

AGENT	ALL LINES
Jacob Irvin	7,181
Jeff Kindel	7,170
Tom Clark	6,960
Jason Ortman	6,124
Nicole Tonjes	6,032
Andy Hopper	5,206
Ryan Scheetz	5,162
Mark Kavan	4,858
Kris Narvaez	4,083
Pam Caba	2,590
(From EPIC)	

ENCOVA

AGENT	ALL LINES
Pam Caba	71,013
Kyle Wade	33,301
Mark Kavan	33,265
Staci Foreman	22,208
Sara Swackhamer	12,763
Jay Obermiller	9,426
Ryan Scheetz	8,290
Tommy Velasquez	5,043
Kenneth Troost	4,717
Jack Olson	3,098
(From EPIC)	

FOREMOST

AGENT	ALL LINES
Tommy Velasquez	6,141
Lavelle McFarland	6,076
Jack Olson	5,949
Curtis Hinrichs	4,942
Kyle Wade	4,444
Brian Koch	4,400
Mark Kavan	3,620
Todd Whitehill	2,028
Mario Lopez	2,023
Jerry Nolte	1,317
(From EPIC)	

SECURA

AGENT	ALL LINES
Tom Clark	21,778
Andy Hopper	15,608
Randy Mader	14,430
Ron Clark	10,994
Samantha Almquist	9,383
Brandon Spevacek	5,370
Stacey Addison	4,968
Jason Frazier	4,327
Dustin Ford	3,877

STATE AUTO

AGENT	ALL LINES
Kris Narvaez	17,478
Andy Hopper	16,483
Tom Clark	12,665
Zach Teske	10,931
Haley Helzer	7,006
Shannon Schibi	6,301
Jennifer Edwards	4,149
(From EPIC)	



Financial Services Award



TOP FINANCIAL SERVICES AGENT

JENNIFER LARABEE 92846
HILARY CHRISTIAN 51450
ANDY HOPPER 26333
NICOLE TONJES 24123
JACK OLSON 17541

ROY MCCOY 15720
AMANDA FRITCH 11683
MATT ANDERSON 9710
BRIAN WEST 9123
RYAN SCHEETZ 8243